

FINANCIAL STATEMENTS



**New Endeavors
by Women**

**FOR THE YEARS ENDED
JUNE 30, 2016 AND 2015**

NEW ENDEAVORS BY WOMEN

CONTENTS

	PAGE NO.
INDEPENDENT AUDITOR'S REPORT	2 - 3
EXHIBIT A - Statements of Financial Position, as of June 30, 2016 and 2015	4
EXHIBIT B - Statements of Activities and Changes in Net Assets, for the Years Ended June 30, 2016 and 2015	5 - 6
EXHIBIT C - Statements of Cash Flows, for the Years Ended June 30, 2016 and 2015	7
NOTES TO FINANCIAL STATEMENTS	8 - 13
SUPPLEMENTAL INFORMATION	
SCHEDULE 1 - Schedule of Functional Expenses, for the Year Ended June 30, 2016, with Summarized Financial Information for 2015	14 - 15

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
New Endeavors by Women
Washington, D.C.

We have audited the accompanying financial statements of New Endeavors by Women (NEW), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NEW as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Functional Expenses on pages 14 - 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



November 15, 2016

NEW ENDEAVORS BY WOMEN
STATEMENTS OF FINANCIAL POSITION
AS OF JUNE 30, 2016 AND 2015

ASSETS

	<u>2016</u>	<u>2015</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 280,898	\$ 262,699
Investments	50,720	50,594
Grants receivable	312,227	227,863
Contributions receivable	17,550	55,000
Prepaid expenses	<u>12,988</u>	<u>6,205</u>
Total current assets	<u>674,383</u>	<u>602,361</u>
FIXED ASSETS		
Land	386,598	-
Buildings	902,062	-
Equipment	90,721	90,721
Building improvements	6,900	-
Less: Accumulated depreciation	<u>(75,569)</u>	<u>(52,896)</u>
Net fixed assets	<u>1,310,712</u>	<u>37,825</u>
OTHER ASSETS		
Deposits	<u>20,746</u>	<u>20,746</u>
TOTAL ASSETS	<u>\$ 2,005,841</u>	<u>\$ 660,932</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Line of credit	\$ -	\$ 48,220
Accounts payable and accrued liabilities	6,417	14,239
Accrued salaries and related benefits	73,315	56,809
Refundable advance	58,902	-
Funds held for residents	<u>25,153</u>	<u>15,506</u>
Total current liabilities	<u>163,787</u>	<u>134,774</u>
NET ASSETS		
Unrestricted	1,656,243	368,135
Temporarily restricted	<u>185,811</u>	<u>158,023</u>
Total net assets	<u>1,842,054</u>	<u>526,158</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 2,005,841</u>	<u>\$ 660,932</u>

NEW ENDEAVORS BY WOMEN

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	<u>2016</u>		
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
REVENUE			
Contributions	\$ 185,560	\$ 143,500	\$ 329,060
Federal and non-federal grants	1,764,773	-	1,764,773
Investment income (loss)	134	-	134
Contributed rent and services	140,187	-	140,187
Rental income	66,106	-	66,106
Special events	118,447	-	118,447
Donated land and buildings	1,270,475	18,185	1,288,660
Net assets released from donor restrictions	<u>133,897</u>	<u>(133,897)</u>	<u>-</u>
Total revenue	<u>3,679,579</u>	<u>27,788</u>	<u>3,707,367</u>
EXPENSES			
Program Services	<u>1,956,494</u>	<u>-</u>	<u>1,956,494</u>
Supporting Services:			
General and Administrative	312,265	-	312,265
Fundraising	<u>122,712</u>	<u>-</u>	<u>122,712</u>
Total supporting services	<u>434,977</u>	<u>-</u>	<u>434,977</u>
Total expenses	<u>2,391,471</u>	<u>-</u>	<u>2,391,471</u>
Changes in net assets	1,288,108	27,788	1,315,896
Net assets at beginning of year	<u>368,135</u>	<u>158,023</u>	<u>526,158</u>
NET ASSETS AT END OF YEAR	<u>\$ 1,656,243</u>	<u>\$ 185,811</u>	<u>\$ 1,842,054</u>

2015		
<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
\$ 163,050	\$ 115,000	\$ 278,050
1,490,973	-	1,490,973
(49)	-	(49)
164,351	-	164,351
35,990	-	35,990
88,585	-	88,585
-	-	-
<u>64,748</u>	<u>(64,748)</u>	<u>-</u>
<u>2,007,648</u>	<u>50,252</u>	<u>2,057,900</u>
<u>1,649,798</u>	<u>-</u>	<u>1,649,798</u>
297,913	-	297,913
<u>76,205</u>	<u>-</u>	<u>76,205</u>
<u>374,118</u>	<u>-</u>	<u>374,118</u>
<u>2,023,916</u>	<u>-</u>	<u>2,023,916</u>
(16,268)	50,252	33,984
<u>384,403</u>	<u>107,771</u>	<u>492,174</u>
<u>\$ 368,135</u>	<u>\$ 158,023</u>	<u>\$ 526,158</u>

NEW ENDEAVORS BY WOMEN
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 1,315,896	\$ 33,984
Adjustments to reconcile changes in net assets to net cash provided (used) by operating activities:		
Depreciation	22,673	7,915
Realized loss	-	252
Note payable forgiven	-	(30,000)
Donated land and buildings	(1,288,660)	-
(Increase) decrease in:		
Grants receivable	(84,364)	735
Contributions receivable	37,450	(37,500)
Prepaid expenses	(6,783)	(6,205)
Deposits	-	1,755
Increase (decrease) in:		
Accounts payable and accrued liabilities	(7,822)	3,163
Accrued salaries and related benefits	16,506	6,506
Refundable advance	58,902	-
Funds held for residents	<u>9,647</u>	<u>504</u>
Net cash provided (used) by operating activities	<u>73,445</u>	<u>(18,891)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(6,900)	(44,808)
Purchase of investments	(126)	(127)
Proceeds from sale of investments	<u>-</u>	<u>4,061</u>
Net cash used by investing activities	<u>(7,026)</u>	<u>(40,874)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings on line of credit	45,000	40,000
Payments on line of credit	<u>(93,220)</u>	<u>-</u>
Net cash (used) provided by financing activities	<u>(48,220)</u>	<u>40,000</u>
Net increase (decrease) in cash and cash equivalents	18,199	(19,765)
Cash and cash equivalents at beginning of year	<u>262,699</u>	<u>282,464</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$ 280,898</u>	<u>\$ 262,699</u>
SUPPLEMENTAL INFORMATION:		
Interest Paid	<u>\$ 1,677</u>	<u>\$ 1,398</u>

NEW ENDEAVORS BY WOMEN
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

New Endeavors by Women (NEW) is a non-profit organization, incorporated in the District of Columbia. The purpose of NEW is to provide housing to homeless women and comprehensive care to assist these women in their efforts to move into independent living. These activities are funded primarily through federal and nonfederal contract awards as well as public contributions from private foundations, corporations and individuals.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

Cash and cash equivalents -

NEW considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, NEW maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income (loss) in the Statements of Activities and Changes in Net Assets.

Grants and contributions receivable -

Grants and contributions receivable approximate fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

Fixed assets in excess of \$1,000 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to five years (40 years for buildings). Building improvements are depreciated over the life of the building. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation expense for the years ended June 30, 2016 and 2015 totaled \$22,673 and \$7,915, respectively.

Income taxes -

NEW is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. NEW is not a private foundation.

Uncertain tax positions -

For the years ended June 30, 2016 and 2015, NEW has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

NEW ENDEAVORS BY WOMEN

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Funds held for residents -

As part of its comprehensive care and money management training, NEW requires residents who have obtained employment to deposit a portion of their earnings in a bank account maintained by NEW. Such funds are remitted to the resident upon the individual's departure from NEW's programs. As of June 30, 2016 and 2015, funds collected and maintained on behalf of NEW's residents totaled \$25,153 and \$15,506, respectively, and are reflected as funds held for residents in the accompanying Statements of Financial Position.

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- **Unrestricted net assets** include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of NEW and include both internally designated and undesignated resources.
- **Temporarily restricted net assets** include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of NEW and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

Contributions and grants -

Unrestricted and temporarily restricted contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

NEW receives funding under grants from the U.S. Government and other grantors for direct and indirect program costs. This funding is subject to contractual restrictions, which must be met through incurring qualifying expenses for particular programs. Accordingly, such grants are considered exchange transactions and are recorded as unrestricted income to the extent that related expenses are incurred in compliance with the criteria stipulated in the grant agreements.

Grants receivable represents amounts due from funding organizations for reimbursable expenses incurred in accordance with the grant agreements. Grant funding received in advance of incurring the related expenses is recorded as a refundable advance.

Contributed rent and services -

Contributed rent and services consists of contributed rent, furniture, as well as buildings and land as further discussed in Note 5. Contributed rent and services are recorded at their fair market value as of the date of the gift. In addition, volunteers have donated significant amounts of their time to NEW; these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services.

NEW ENDEAVORS BY WOMEN

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION
(Continued)**

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Risks and uncertainties -

NEW invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Fair value measurement -

NEW adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. NEW accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

2. INVESTMENTS

Investments consisted of the following at June 30, 2016 and 2015:

	2016	2015
	Fair Value	Fair Value
Certificates of Deposit	\$ <u>50,720</u>	\$ <u>50,594</u>

Included in investment income (loss) are the following:

	2016	2015
Interest and dividends	\$ 134	\$ 203
Realized loss	<u>-</u>	<u>(252)</u>
TOTAL INVESTMENT INCOME (LOSS)	\$ <u>134</u>	\$ <u>(49)</u>

NEW ENDEAVORS BY WOMEN

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015**

3. LINES OF CREDIT

NEW had a \$50,000 bank line of credit. The line of credit was secured by NEW's \$50,000 certificate of deposit, and was payable on demand. The rate of interest was determined by the bank and was 4.25% as of June 30, 2016 and 2015. As of June 30, 2016, NEW had paid back the entire balance of the line of credit. As of June 30, 2015, NEW owed \$48,220 on the line of credit. Interest expense on the line of credit for the years ended June 30, 2016 and 2015 totaled \$1,677 and \$1,398, respectively. This line of credit was closed at year end.

In June 2016, NEW opened a new line of credit with Industrial Bank totaling \$200,000. The line of credit is secured by the \$50,000 certificate of deposit. As of June 30, 2016, NEW had not drawn down any funds from this line of credit.

4. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Program Services	\$ 167,626	\$ 158,023
Recoverable Grant	<u>18,185</u>	<u>-</u>
TOTAL TEMPORARILY RESTRICTED NET ASSETS	<u>\$ 185,811</u>	<u>\$ 158,023</u>

The following temporarily restricted net assets were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

	<u>2016</u>	<u>2015</u>
Program Services	<u>\$ 133,897</u>	<u>\$ 64,748</u>

5. CONTRIBUTED RENT AND SERVICES

Beginning in September 2012, the Government of the District of Columbia began a project to demolish the building that NEW had previously occupied, and construct in its place a larger building, the use of which was to be donated to NEW. NEW moved into the completed building in March 2014, and the estimated value of the contributed rent for both years ended June 30, 2016 and 2015 totaled \$140,187. There is no formal agreement detailing the length of the current lease. With the use of the newly constructed building, NEW received various furniture and furnishings, which were not recognized because a fair value could not be determined.

In November 2015, NEW was the beneficiary of two buildings in Washington, D.C., which were donated by another non-profit. The buildings and land were valued based on the assessed property value by Washington, D.C. at the time of the contribution.

NEW also received \$24,164 in pro-bono legal services during the year ended June 30, 2015.

NEW ENDEAVORS BY WOMEN

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015**

6. LEASE COMMITMENTS

NEW leases multiple apartments throughout the Washington, D.C. area to carry out programmatic objectives. Rent expense for these apartments for the years ended June 30, 2016 and 2015 totaled \$519,793 and \$506,960, respectively.

The following is a schedule of the future minimum lease payments:

Year Ending June 30, 2017	<u>\$ 244,992</u>
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7. CONCENTRATION OF REVENUE

Approximately 77% and 78% of NEW's revenue (excluding contributed rent and services and donated land and buildings) for the years ended June 30, 2016 and 2015, respectively, was derived from Federal and non-Federal grants awarded by one grantor. NEW has no reason to believe that relationships with this grantor will be discontinued in the foreseeable future. However, any interruption of these relationships (i.e., the failure to renew grant agreements or withholding of funds) would adversely affect NEW's ability to finance ongoing operations.

8. CONTINGENCY

NEW receives grants from various agencies of the United States Government. For fiscal years through June 30, 2015, such grants were subject to audit under the provisions of OMB Circular A-133. Beginning for fiscal year ended June 30, 2016, such grants are subject to audit solely under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits.

Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2016. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

9. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, NEW has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Statements of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market NEW has the ability to access.

NEW ENDEAVORS BY WOMEN

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015**

9. FAIR VALUE MEASUREMENT (Continued)

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2016 and 2015.

- *Certificates of Deposit* - Generally valued at original cost plus accrued interest, which approximates fair value.

The table below summarizes, by level within the fair value hierarchy, NEW's investments as of June 30, 2016:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total June 30, 2016</u>
Asset Class:				
Certificates of Deposit	\$ <u> -</u>	\$ <u> 50,720</u>	\$ <u> -</u>	\$ <u> 50,720</u>

The table below summarizes, by level within the fair value hierarchy, NEW's investments as of June 30, 2015:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total June 30, 2015</u>
Asset Class:				
Certificates of Deposit	\$ <u> -</u>	\$ <u> 50,594</u>	\$ <u> -</u>	\$ <u> 50,594</u>

10. SUBSEQUENT EVENTS

In preparing these financial statements, NEW has evaluated events and transactions for potential recognition or disclosure through November 15, 2016, the date the financial statements were issued.

SUPPLEMENTAL INFORMATION

NEW ENDEAVORS BY WOMEN

**SCHEDULE OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2016
WITH SUMMARIZED FINANCIAL INFORMATION FOR 2015**

	2016					
	Program Services					
	New Hope	New Horizons	New Journeys	New Transitions	New Generations	Rachel's House
Salaries and related benefits	\$ 133,314	\$ 155,578	\$ 74,457	\$ 436,508	\$ 136,135	\$ 56,510
Occupancy	83,507	314,102	-	-	151,042	14,321
Professional fees	5,785	3,681	3,595	1,389	15,045	-
Insurance	7,025	7,025	2,066	7,438	8,264	4,936
Client costs	3,153	4,637	19,416	27,838	10,910	32
Communication	4,353	2,989	200	23,883	6,641	4,967
Office and household supplies	2,640	5,672	10,700	9,761	2,965	3,342
Repairs and maintenance	511	8,913	3,910	20,912	1,723	53,852
Travel and transportation	-	148	502	2,268	449	4,043
In-kind	-	-	-	-	-	-
Other	-	-	-	-	-	4,102
Staff expense	-	-	-	91	4,322	-
Depreciation	-	-	-	11,397	-	11,276
TOTAL	\$ 240,288	\$ 502,745	\$ 114,846	\$ 541,485	\$ 337,496	\$ 157,381

						2015
Supporting Services						
Shelter Plus Care	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	Total Expenses	Total Expenses
\$ 57,769	\$ 1,050,271	\$ 93,576	\$ 60,670	\$ 154,246	\$ 1,204,517	\$ 1,014,957
-	562,972	585	-	585	563,557	541,992
325	29,820	41,535	25,943	67,478	97,298	53,214
4,132	40,886	4,715	2,066	6,781	47,667	42,862
-	65,986	106	-	106	66,092	45,171
27	43,060	4,718	782	5,500	48,560	41,848
-	35,080	3,098	2,392	5,490	40,570	34,341
-	89,821	7,733	-	7,733	97,554	43,488
-	7,410	162	126	288	7,698	1,157
-	-	140,187	-	140,187	140,187	164,351
-	4,102	8,328	30,287	38,615	42,717	26,366
-	4,413	7,522	446	7,968	12,381	6,254
-	22,673	-	-	-	22,673	7,915
\$ 62,253	\$ 1,956,494	\$ 312,265	\$ 122,712	\$ 434,977	\$ 2,391,471	\$ 2,023,916